# Quoc Khoa Tran (Kevin Tran)

 ♠ Melbourne, VIC, Australia
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#### **About Me**

Data science graduate proficient in Python, SQL and machine learning, with hands-on experience building predictive models and interactive dashboards. I thrive on solving complex problems – from cleaning messy datasets to uncovering insights – and excel at communicating findings in clear, relatable terms. A collaborative team player who is continually learning new tools, I am driven by a passion for leveraging data to build innovative solutions that serve communities and drive positive change in the real world.

#### **Skills**

- Machine Learning: Supervised/Unsupervised learning, AWS SageMaker
- Deep Learning/AI: PyTorch, NLP, Large Language Models (LLMs), Prompt Engineering, Fine-tuning (LoRA/OLoRA), AWS Bedrock
- Programming: Python, SQL, R
- Data Engineering: Apache Spark, Apache Kafka, Snowflake, AWS Glue
- Data Visualization: Power BI, Tableau, R Shiny, Matplotlib

#### **Education**

Monash University - Master of Science in Data Science, Awarded with Distinction

Aug 2023 - Jul 2025

- GPA: 3.6/4; Dean's List Semester 1, 2024
- Related Courses: Machine Learning, Statistical Data Modeling, Data Wrangling, Data Visualisation
- Research: Using Large Language Models to classify illicit content on online marketplaces (in progress for publishing)

Colorado State University – Bachelor of Arts in Economics

Aug 2017 – Dec 2018

• GPA: 3.8/4; Dean's List Semester 1, 2018

Foreign Trade University – Major: International Economics

Aug 2014 – Jul 2017

# **Working Experience**

**EY Sweenev** – Market Researcher

Sep 2024 – Present

- Conducted face-to-face interviews and surveys across Melbourne, collecting high-quality primary data related to transportation and public behavior
- Ensured adherence to data integrity and accuracy in a fast-paced environment; managed data using market research tools to prepare clean datasets for analysis
- Collaborated with cross-functional teams to meet data collection targets

Shopee - Project Management Office, Senior Associate

Jul 2021 – Jul 2023

- Applied qualitative research and quantitative analysis to understand and improve current business processes
- Used tools like SQL and Python to analyze data and generate insights to inform new initiatives and tackle business problems
- Developed KPIs for the team and subsequently reviewed / tracked these KPIs by building PowerBI dashboard
- Worked together with multiple stakeholders to roll out projects and manage the timeline of all projects
- Achievements: P&L initiative saved 45% of total team cost (> 500K USD) and increased profit by > 1M USD in 2 months; awarded A+ (top 5% of company) in 2022

DHL Supply Chain – Business Development, Management Trainee

Sep 2019 - Jun 2021

- Communicated with customers to have a deep understanding of their problems
- Analyzed customers' volume to find out the missing information and clarified confusing information

- Collaborated with related teams to customize solutions for customers' problems based on their inquiries and our data analysis
- Achievements: Won Nestlé distribution project (3M USD value); won Unilever warehouse project (1M USD value)

## **Projects**

#### Illicit Content Detection with LLMs

2025

- Skills: NLP, LLMs (Llama, Gemma), PyTorch
- Designed an AI system to classify illicit marketplace content across 40 categories using a dark-web multilingual dataset
- Applied LLM fine-tuning (parameter-efficient methods) and benchmarked against classic ML baselines
- Achieved 90% binary accuracy and 74% multi-class accuracy; demonstrated strong text-classification capability

### Fraud Detection with Big Data & Machine Learning

2024

- Skills: Apache Spark, Apache Kafka, Docker, Data Engineering, Big Data, Predictive Modeling
- Built scalable Spark pipelines to process 22M+ e-commerce transactions with advanced feature engineering
- Trained/tuned supervised classifiers for fraud detection; performed unsupervised clustering for customer segmentation
- Delivered a scalable framework that improved detection accuracy and produced actionable insights

#### Youth Offender Analysis Dashboard

2024

- Skills: Data Visualization, Geospatial, R Shiny
- Developed an interactive dashboard analyzing Australian youth crime trends (2013–2023) using government datasets
- Built geospatial heatmaps, time-series trends, and demographic views; correlated digital activity with youth offending
- Found a strong positive correlation (r = 0.94), informing policy-oriented insights

## Predictive Modeling: Happiness & Mental Health (Kaggle)

2024

- Skills: Regression, Classification, Feature Engineering
- Built regression and multi-class classification models on well-being survey data; applied ensembling and optimization
- Ranked 1st/230 in regression (low RMSE) and 15th/225 in classification (F1)

#### Web Data Extraction & Visualization

2024

- Skills: Data Wrangling, Analytics, Visualization
- Automated web scraping and wrangling to convert unstructured online data into structured datasets
- Performed environmental analytics, social-media sentiment analysis, and predictive modeling; produced clear visuals and narratives

## **Certifications and Awards**

- AWS Certified AWS Certified Machine Learning Engineer Associate (2025)
- Google Analytics (2018)
- Colorado State University Scholarship for excellent academic performance (2018)

#### **Activities**

#### Elder Rights Advocacy - Volunteer Visitor

Jun 2024 - Present

Weekly/fortnightly visits; engage in participant interests; maintain communication with program staff

## FTU Study Abroad Club – Operations Department Member

Aug 2014 - Jul 2016

• Collaborated with team members to plan annual activity roadmap; set KPIs and timelines; built sponsor and club relationships